

PASSED

IN THE BOARD OF COUNTY COMMISSIONERS, LANE COUNTY, OREGON

ORDER NO.) IN THE MATTER OF APPROVING A THREE-YEAR
02-6-26-2) INTERGOVERNMENTAL AGREEMENT WITH THE
) CITIES OF SPRINGFIELD AND EUGENE TO EXPAND AND
) DEVELOP BUSINESS AND JOB OPPORTUNITIES
) THROUGHOUT LANE COUNTY

WHEREAS, Lane County, City of Eugene, and City of Springfield have the mutual public interest in promoting a strong economy that provides business expansion and development opportunities, and

WHEREAS, Lane County is committed to supporting economic development activities in categories of business development, community development, workforce development, and organization capacity development, as defined in Lane Manual Chapter 4, and

WHEREAS, Lane County continues to experience economic recession and high unemployment, and

WHEREAS, a countywide approach to economic diversification is essential to success in raising the annual average wage in Lane County, and

WHEREAS, the Lane County Board of Commissioners has determined that it is in the public interest to continue support and facilitation of private sector job creation through an Intergovernmental Agreement (IGA) with the cities of Eugene, and Springfield, NOW, THEREFORE,

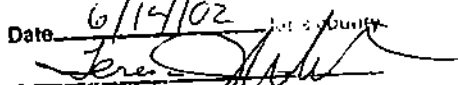
IT IS HEREBY ORDERED that the Intergovernmental Agreement with the cities of Springfield and Eugene is hereby approved; and it is

FURTHER ORDERED that the Economic Development Standing Committee to the Board of Commissioners is directed to continue working with the parties to the IGA, evaluate results, and develop recommendations for improving collaborative business development/expansion and job creation activities throughout Lane County; and it is

FURTHER ORDERED that the County Administrator is authorized to sign an Intergovernmental Agreement in substantially the form attached hereto.

Signed this 26th day of June 2002.


Bill Dwyer, Chair
BOARD OF COUNTY COMMISSIONERS

APPROVED AS TO FORM
Date 6/14/02

OFFICE OF LEGAL COUNSEL

**Intergovernmental Agreement for Delivery of Economic Development Services under ORS
Chapter 190**

THIS AGREEMENT is entered into by and between Lane County, a political subdivision of the State of Oregon, the City of Eugene, an Oregon Municipal Corporation, and the City of Springfield, an Oregon Municipal Corporation, hereinafter referred to as LANE, EUGENE and SPRINGFIELD.

The purpose of this agreement is the joint development and execution of a specific program of economic development services benefiting the citizens of Lane County in the metropolitan area and throughout the county.

This agreement replaces and supercedes a similar intergovernmental agreement entered into January 1, 1985 by these parties.

RECITALS

THIS AGREEMENT is entered into with reference to the following facts:

1. The parties recognized in 1985 the value of a regional approach to economic development in entering into an intergovernmental agreement to jointly pursue economic development on a regional and countywide basis. That agreement anticipated a partnership effort between the public and private sectors to support economic development on an approximate proportional basis.
2. In 1989, with the passage of the video lottery by the Oregon State Legislature, counties have become the leading local government economic development agents because of a dedicated funding source from video lottery share dollars that are constitutionally restricted to funding economic development. In Lane County, this funding source has grown to average more than \$500,000 annually.
3. The Oregon State Legislature has further placed Oregon counties in a leadership role for economic development by entrusting to them the supervision of the Regional Investment Program.
4. Lane County has further demonstrated its leadership in economic development by raising and dedicating one percent of county transient room tax revenue toward development of a visitor and tourism promotion program, coordinated through the not-for-profit Convention and Visitor Association of Lane County, Inc., an effort that brings visitors and dollars to Lane County and has the additional value of presenting the region to business travelers for consideration as a future business expansion location.

1. **PARTIES TO THE AGREEMENT:** The parties to this agreement are LANE, EUGENE and SPRINGFIELD. It is understood that the parties will work in partnership with the Eugene and Springfield Chambers of Commerce and other agencies and organizations to coordinate and implement the economic development services described herein within the metropolitan area and Lane County.

2. **PURPOSE:** The purpose of this agreement is to provide an organization for expanding and developing business and job opportunities by recruiting, locating, and assisting businesses to grow throughout Lane County. Through these activities that promote an "open for business" environment, job opportunities will be created for Lane County residents and additional tax revenues generated from increases in the tax base to be used by local governments to stabilize, support and increase public services. This purpose shall not be construed to require the duplication of economic development efforts performed by other public or private organizations unless such duplication is necessary to the successful accomplishment of the Scope of Work.

3. **SCOPE OF WORK:** Subject to each party complying with applicable public contracting laws, each agrees to contract with Eugene-Springfield Metropolitan Partnership, Inc (ESMP) to provide services such as the following:

1. Obtain, maintain and provide site and building information on properties throughout Lane County to qualified prospects that wish to expand existing business operations or locate new business operations in Lane County.
2. Obtain, maintain and provide cost information, labor information, regulatory information and other information of use to qualified prospects that wish to locate new or expand existing business operations in Lane County.
3. Obtain, prepare, maintain and provide community information and other marketing materials to be provided to qualified prospects and other persons, organizations entities that wish to locate or expand business operations in Lane County or may be engaged or retained to assist other qualified businesses and investors who wish to locate or expand business operations in Lane County. These materials may be provided through media determined appropriate by ESMP.
4. Identify and target industries that provide high-wage jobs, in collaboration with each local community, that provide good benefits and working conditions, and that are compatible with our communities' values, needs and aspirations. Direct active and aggressive recruitment and marketing efforts to these industries to persuade them to locate business operations in Lane County.
5. Coordinate site visits for qualified prospects.
6. Establish and maintain a referral network to assist qualified prospects to locate or expand business operations in Lane County. Such referral network may include, but not be limited to

12. *ARBITRATION: In the event of a dispute or disagreement regarding the terms and conditions of this agreement, unless otherwise provided, the dispute shall be submitted to arbitration. Any party or parties may, by written notice to the other party or parties, within fifteen days after a controversy has arisen hereunder, request arbitration. Each party shall have fifteen days in which to select an arbitrator. The three arbitrators so selected shall conduct arbitration in accordance with ORS Chapter 33, or the future corresponding provisions of such law. The costs incurred or submitted by the arbitrator shall be borne equally by the three parties.*

Note: Paragraph 12, above, will be deleted if legal counsel for all parties agree.

LANE COUNTY

By:

William A. VanVactor

Its Administrator

Date:

CITY OF EUGENE

By:

James R. Carlson

Its City Manager

Date:

CITY OF SPRINGFIELD

By:

Michael A. Kelly

Its City Manager

Date:

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IN THE BOARD OF COUNTY COMMISSIONERS, LANE COUNTY, OREGON

ORDER NO.

02-3-12-2

) IN THE MATTER OF AUTHORIZING RELEASE OF A
) REQUEST FOR PROPOSALS FOR VIDEO LOTTERY
) ECONOMIC STRATEGIC INVESTMENT PROGRAM, A
) STRATEGIC ECONOMIC DEVELOPMENT
) SCHEDULE/PROGRAM, AND RECOMMENDING A
) BUDGET FOR STRATEGIC ALLOCATION AND
) CERTAIN GENERAL ALLOCATION ACTIVITIES IN
) FISCAL YEAR 02/03

Whereas, by Order 02-1-22-1 Lane County Board of Commissioners established a policy for distributing Video Lottery economic development funds that is adopted in Lane Manual Chapter 4, and

Whereas, the Video Lottery Allocation Policy in Chapter 4 of Lane Manual is scheduled to take full effect on May 1, 2002, and

Whereas, Lane County can have a significant positive impact to stimulate the regional economy by leveraging video lottery economic development funds with public and private-sector agencies and organizations, and

Whereas, the Economic Development Standing Committee (EDSC) to the Board of County Commissioners is coordinating economic development policy and activity recommendations to the Board of Commissioners, and

Whereas, EDSC has met with community economic development agencies in a series of open Roundtable sessions, and with public partner agencies, to assess the needs for various economic development activities; now, therefore,

IT IS HEREBY ORDERED that the EDSC is directed to release a request for proposals (RFP), rate and rank proposals that are received, and recommend projects for funding, in accordance with economic development objectives described in Lane Manual Chapter 4.105, as has been described by EDSC; and it is

FURTHER ORDERED that EDSC is authorized to continue development of partnerships and implementation of the EDSC Strategic Economic Development Schedule/Program; and it is

FURTHER ORDERED that the recommended general allocation budget be increased from the \$418,250 (approved in Order 02-1-22-1) to an amount equal to half of the video lottery receipts estimated for FY 02/03 [LM 4.110 (1)], including: C&ED staffing, dues and memberships, and recommended General Allocation project awards of \$399,679; and it is

DRAFT – 02/28/02

Economic Development Standing Committee

Proposed Budget for FY 02/03 Video Lottery Allocation for Economic Development

Based on 02-28-02 Video Lottery FY 02-03 Budget Estimate

Budget Item and Authorization	Proposed Budget	Approved Budget	General Allocation	Strategic Allocation	Comments
Projected Revenue					
- Reserve Carryover	\$950,000			\$950,000	
- Investment Earnings	\$30,000			\$30,000	
- Est. FY02/03 Receipts	\$905,000		\$452,500	\$452,500	
Total Estimated Revenue	\$1,885,000		\$452,500	\$1,432,500	
Proposed Expenditures					
Projects	399,679	--	399,679		
- LCSD \$152,179					
- LMP/W \$143,500					
- YS \$104,000					
	0	--	0		
Staffing—C&ED Coordinator (1/4 General Allocation and ¼ Strategic Allocation)*	103,079	--	25,770	77,309	
	0	--	0	0	
- Projects [TBD]	678,000	--	0	678,000	
EDSC Strategic Activities	23,800	--	0	23,800	
-Extra-help & interns \$22,800					
-ED Info program \$0					
-Roundtable supplies \$1000					
	0	--	0	0	
Dues and Memberships	158,701	--	35,526	123,175	
- MetroP \$100,000					
- OCZMA \$8,500					
- SWRC \$275					
- Soil /Water Dist \$14,000					
- RC&D \$400					
- LCOG \$35,526**					
Strategic Reserve	519,848	--	0	519,848	
General Expense (indirect)	1,893	--	0	1,893	
TOTAL	1,885,000	--	460,975	1,424,025	1,885,000 (check)

Note:

* EDSC recommends C&ED staff be allocated ¼ to strategic and ¼ general expense

** LCOG dues is all in General Allocation. \$460,975 less the estimated General Allocation revenue of \$452,500 leaves a difference of \$8,475 out of balance.