

IN THE BOARD OF COUNTY COMMISSIONERS OF LANE COUNTY, OREGON

RESOLUTION AND
ORDER No 94-3-9-21

) IN THE MATTER OF AMENDING
) THE REGIONAL STRATEGIES II
) CONTRACT FOR THE
) INDUSTRIALIZED HOUSING
) INCENTIVE FUND

WHEREAS, the Lane County Board of Commissioners is the contracting entity and the Eugene/Springfield Metropolitan Partnership is the County's Administrator for the Regional Strategies II project known as the Industrialized Housing Incentive Fund with an effective beginning date of April 1, 1992 and a completion date of April 1, 1994; and

WHEREAS, the Lane Economic Committee (LEC), the Lane Regional Strategies Committee, has reviewed the performance of the Fund and has determined that the contracting period will expire before the funds in the Fund may be expended; and

WHEREAS, the Lane Regional Strategies Committee on February 15, 1994, reviewed and approved proposed modifications and amendments to the Industrialized Housing Incentive Fund known as the Industrialized Housing Fund as well as the other project Funds known as the Business Analysis Fund, the Marketing Analysis Fund, and the Technology Transfer Fund identified in its February 15, 1994 memo to Lise Glancy, prepared by the Committee staff in consultation with the Oregon Regional Strategies Program Manager and the Executive Director for the Eugene/Springfield Metropolitan Partnership; and

WHEREAS, the Lane County Board of Commissioners finds that the project amendments approved and recommended by the Lane Regional Strategies Committee in its February 15, 1994 memo to Lise Glancy are a sound and effective way to provide opportunity for the named Funds to achieve the economic development and diversification objectives of the Lane Region's Round II objectives in concert with the Region's Round I and III objectives;

NOW, THEREFORE, IT IS HEREBY RESOLVED AND ORDERED that based on the recommendations of the Lane Regional Strategies Committee, the Lane County Board of Commissioners approves the recommendations; and

FURTHER ORDERED that the Chair and the Lane County Administrator are authorized to sign all documents necessary to accomplish the objectives and actions stated in the February 15, 1994 memo to Lise Glancy from the Lane Regional Strategies Committee.

Dated this 9th day of March 1994.

FILED

MAR 15 1994

COUNTY CLERK

Jerry Rust
Chair, Board of Lane County Commissioners *Jerry Dubois*

APPROVED AS TO FORM
Date 3/9/94 Lane County
Jesse Guler
OFFICE OF LEGAL COUNSEL

February 15, 1994

TO: Lise Glancy, Regional Strategies Program Manager

FROM: Lane Regional Strategies Committee

SUBJECT: Modifications to Round II Fund Projects

Based upon a review of the progress of Round II, as well as Round I and Round III, Lane Regional Strategies projects, the Lane Regional Strategies Committee proposes that Round II fund projects be modified as follows:

1. Round II Industrialized Housing Fund: Extend contract deadline by two (2) years and change name and purpose of Fund to New Technologies Fund. This change is to modify the allowable expenditures to include financing:
 - (a) Industrialized Housing proposals as permitted under the current Round II Industrialized Housing Fund;
 - (b) Private sector projects involving the application of new technologies in industrial sectors identified in the Round I Lane Strategy as having growth opportunities in the Lane economy; namely, High Tech, Computer Software, BioTech, and related sectors;
 - (c) Forest Products industry projects similar to those funded under the Round III Lane Regional Strategy which involve the application of new technologies to secondary wood products manufacturing and related industries; and
 - (d) By designating the Eugene/Springfield Metropolitan Partnership as the sole contracting entity for the New Technologies Fund, thus streamlining the contracting approval process.

These recommended changes would incorporate and consolidate the explicit and implicit technology transfer aspects of the Round I, II and III Lane Regional Strategies Programs and would permit the major industrial assistance fund under the Round II Program to finance job creation opportunities in industries recognized in Rounds I, II and III as having family wage job potentials. The reorganization of the Industrialized Housing Fund into the New Technologies Fund also would directly recognize the critical role that the private sector provides in applying new technologies to the manufacturing process that complements the technology transfer role of the University of Oregon. Match requirements remain at 2:1.

2. Round II Business Analysis Fund: Extend contract completion date by two (2) years and permit business analysis efforts to extend to allowable project proposals permitted under the revised New Technologies Fund. Activities related to management of the New Technologies Fund incorporating outreach efforts, proposal analysis and recommendation, contract development, contract monitoring, contract compliance and related contract management activities by the Eugene/Springfield Metropolitan Partnership for the New Technologies Fund would be allowable expenditures. Match requirements would remain at 1:2.
3. Round II Marketing Analysis Fund: Extend contract completion date by one (1) year and change name to Marketing Services Fund, but continue the focus on assisting the Industrialized Housing Industry established under Round II. The Marketing Services Fund would be permitted to develop and provide cooperative marketing services assistance for the industrialized housing industry in Lane County, as well as develop specific marketing tools for specific firms in their efforts to expand into national and international markets. Match requirements would remain 1:2.
4. Round II Technology Transfer Fund: Extend contract completion date by one (1) year and eliminate limit of \$20,000 per client. Extension of the contract would permit the University of Oregon Center for Housing Innovation (U of O CHI) to provide necessary services to the Industrialized Housing firms already established in Lane County, especially for Valhall, Inc. Due to the extra time required by Valhall to generate out-of-state sales because of internal problems, the firm is only now able to take advantage of the services of the U of O CHI. CHI was instrumental in Valhall being able to secure a major Japanese contract for closed panel houses. CHI believes that the services of this Fund will be fully utilized during the next year due to the potential scope of future Japanese sales for Valhall, and the other industrialized housing firms in Lane County. Elimination of individual firm assistance limits may be critical for these efforts to succeed. Match requirements remain 1:2.