

THE BOARD OF COUNTY COMMISSIONERS, LANE COUNTY, OREGON

ORDER

98-6-2-9

ORDER IN THE MATTER OF AWARDING A ONE YEAR AND ONE MONTH CONTRACT TO BIRTH TO THREE FOR HEALTHY START HOME VISITATION SERVICES IN EAST LANE COUNTY AND TO SUISLAW COMMUNITY CONNECTION FOR HEALTHY START ASSESSMENT AND HOME VISITATION SERVICES IN WEST LANE COUNTY AND DELEGATING AUTHORITY TO THE COUNTY ADMINISTRATIVE OFFICER TO EXECUTE THE CONTRACTS, AND REDUCING LANE COUNTY HEALTHY START STAFF BY 1 FTE, ELIMINATING 1 VACANT POSITION.

WHEREAS, a competitive process was conducted to identify a service provider per Lane Manual 21.118, and

WHEREAS, Birth to Three and Suislaw Community Connection successfully applied and qualified for the award of contracts,

WHEREAS, the successful bids were in the amounts of \$14,400 and \$25,500 respectively for one year and one month of service,

WHEREAS, sufficient funds are available to purchase these services through a reduction in Lane County Healthy Start staff,

WHEREAS, the Board of County Commissioners shall award contracts per Lane Manual 21.120, and

NOW THEREFORE IT IS HEREBY ORDERED that the Board of County Commissioners award a one year and one month contract to Birth to Three for East Lane County Healthy Start Home Visitation Services in the amount of \$14,400.00; and a one year and one month contract to Siuslaw Community Connection for West Lane County Healthy Start Assessment and Home Visitation Services in the amount of \$25,500.00; and delegating the authority to the County Administrative Officer to execute the contracts and reducing Lane County Healthy Staff by 1 FTE, eliminating 1 vacant position.

APPROVED this 2nd day of June, 1998.

Steve Cornacchia

Steve Cornacchia, Chair
BOARD OF LANE COUNTY COMMISSIONERS

APPROVED AS TO FORM

Date 5/26/98 lane county

J. Zaidlaw
OFFICE OF LEGAL COUNSEL

FILED

JUN 03 1998

COUNTY CLERK
BY *M. Bulding*

ORDER IN THE MATTER OF AWARDING A ONE YEAR AND ONE MONTH CONTRACT TO BIRTH TO THREE FOR HEALTHY START HOME VISITATION SERVICES IN EAST LANE COUNTY AND TO SUISLAW COMMUNITY CONNECTION FOR HEALTHY START ASSESSMENT AND HOME VISITATION SERVICES IN WEST LANE COUNTY AND DELEGATING AUTHORITY TO THE COUNTY ADMINISTRATIVE OFFICER TO EXECUTE THE CONTRACTS, AND REDUCING LANE COUNTY HEALTHY START STAFF BY 1 FTE, ELIMINATING 1 VACANT POSITION.

Memorandum Date: June 3, 1998
Order Date: June 3, 1998

TO: Board of County Commissioners

DEPARTMENT: Children and Families

PRESENTED BY: Patricia Rogers, Department Director
Joan Duffy, Program Manager

AGENDA ITEM TITLE: ORDER IN THE MATTER OF AWARDING A ONE YEAR AND ONE MONTH CONTRACT TO BIRTH TO THREE FOR HEALTHY START HOME VISITATION SERVICES IN EAST LANE COUNTY AND TO SUISLAW COMMUNITY CONNECTION FOR HEALTHY START ASSESSMENT AND HOME VISITATION SERVICES IN WEST LANE COUNTY AND DELEGATING AUTHORITY TO THE COUNTY ADMINISTRATIVE OFFICER TO EXECUTE THE CONTRACTS, AND REDUCING LANE COUNTY HEALTHY START STAFF BY 1 FTE, ELIMINATING 1 VACANT POSITION.

I. PROPOSED MOTION

Order: In the matter of awarding a one year and one month contract to Birth to Three for East Lane County Healthy Start Home Visitation Services in the amount of \$14,400.00; and a one year and one month contract to Siuslaw Community Connection for West Lane County Healthy Start Assessment and Home Visitation Services in the amount of \$25,500.00; and delegating the authority to the County Administrative Officer to execute the contracts, and reducing Lane County Healthy Start staff by 1 FTE, eliminating 1 vacant position.

II. ISSUE OR PROBLEM

To provide Healthy Start Program services most sensitive to rural family issues, and to support community based service providers, Lane County Department of Children and Families published Requests for Letters of Interest and Request for Proposals for Healthy Start Services in rural East and West Lane County. After assessment of the submitted proposals, the selection committee recommended the award of contracts to Birth to Three to provide Healthy Start Service in East Lane County and Siuslaw Community Connection to provide Healthy Start Service in West Lane County.

III. DISCUSSION

A. Background/Analysis

Healthy Start began in Lane County in January, 1995. The goal of the program was to serve all first-birth families and to provide intensive levels of service to families who were assessed as overburdened. The Healthy Families America programmatic model of service was used to define service.

ORDER IN THE MATTER OF AWARDING A ONE YEAR AND ONE MONTH CONTRACT TO BIRTH TO THREE FOR HEALTHY START HOME VISITATION SERVICES IN EAST LANE COUNTY AND TO SUISLAW COMMUNITY CONNECTION FOR HEALTHY START ASSESSMENT AND HOME VISITATION SERVICES IN WEST LANE COUNTY AND DELEGATING AUTHORITY TO THE COUNTY ADMINISTRATIVE OFFICER TO EXECUTE THE CONTRACTS, AND REDUCING LANE COUNTY HEALTHY START STAFF BY 1 FTE, ELIMINATING 1 VACANT POSITION.

Due to numerous difficulties including the large scale of the program, the long-term nature of intensive home visiting, and funding limitations, problems developed during the second year. In the summer of 1996, fiscal and programmatic issues lead to the need for reorganization. Healthy Start terminated service to families already in the program and provided a one-time visit to new families. Bill VanVactor, Lane County Administrative Officer, convened the community-based Implementor's group to determine the viability and future of Healthy Start.

The Implementor's Group retained the goal of serving all first-birth families and suggested a revised model of service. They recommended that the Lane County Healthy Start model include: screening all first-birth parents to determine which families are overburdened; universal visits with parenting and resource information for first-birth families not at risk; intensive home visitation with levels of service determined by levels of risk; emphasis on support groups, phone visits, and time-limited home visits; and home visitation services provided by local community partners. The group stressed a local-multiple-provider model utilizing the diverse community resources available throughout Lane County. They agreed that a locally provided model, sensitive to local cultural and regional issues, would best serve the unique family needs and community expectations.

Following the report of the Implementor's Group to the Board of County Commissioners, the Board stressed the importance of maintaining the primary focus on families participating in the program. Commissioner Cornacchia clearly articulated the programmatic need to maintain a primary focus on the end recipient, the Healthy Start Family.

The Healthy Start Program was directed by the Implementor's Group to establish a Community Advisory Board (CAB) to provide programmatic guidance and direction; to develop a revised model of service, and to work towards provision of support services through community agencies. The CAB was established and has met quarterly to direct and guide Healthy Start and to assure community input. The CAB supports locally provided service for families in rural Lane County, and supports the awarding of contracts for Healthy Start Services to East and West Lane County.

In the past, Healthy Start Home Visitation Services in East and West Lane County have been provided by Eugene-based Lane County Family Support Workers traveling to the rural areas. Both of the workers providing rural service have expressed their support of locally-based, contracted services as a means of better serving East and West Lane County families. Their letters of support are attached.

During this fiscal year, one Lane County Healthy Start Family Support Worker resigned and the fiscal obligation of that salary will be reallocated to fund locally provided, agency contracted, home visitation services in East and West Lane County. The reallocation of funds for the provision of direct service is true to the intent of the Implementor's Group to reorganize service delivery to provide service most sensitive to family issues; to support community based service providers; and to achieve this change through attrition of county employed Family Support Workers.

In response to recommendations of the Implementor's Group and the CAB, and in keeping with the need to focus on participating families, Requests for Letters of Interest and Request for Proposals to provide Healthy Start home visitation services in rural East and West Lane County were published. Birth to Three was the sole respondent to the Request for Letters of Interest for East Lane County. Siuslaw Community Connection was the sole respondent to the Request for Proposals for West Lane County.

Birth to Three is a private, non-profit parenting organization; and currently provides the Universal Visit component to Lane County Healthy Start in East Lane County. Birth to Three has strong ties to East Lane County and regularly provides parenting groups, and collaborates on grants to provide rural service. The mission of Birth to Three is to strengthen families and promote wellness through parent education and support. In the past, Birth to Three has worked in collaboration with Lane County Public Health and Lane County Healthy Start to provide home visitation services for first time parents. In addition, the home visiting staff of Birth to Three have completed the Healthy Families America training.

Siuslaw Community Connection is a direct service provider in West Lane County and is a department of the PeaceHealth Siuslaw Region. Siuslaw Community Connection provides home-based services to meet the mental and physical health needs of their community. They have collaborated with health care providers in West Lane to serve families identified at risk for abuse or neglect. If awarded the contract, Siuslaw Community Connection assessment, support, and supervisory staff will attend the Healthy Families America training July 13-17, 1998.

The selection committee reviewed the proposals from Birth to Three for service in East Lane and Siuslaw Community Connection for service in West Lane and recommend:

- Birth to Three be awarded the contract to provide Healthy Start Home Visitation Services in East Lane County for the period June 3, 1998 to June 30, 1999 for the amount of \$14,400.00.
- Siuslaw Community Connection be awarded the contract to provide Healthy Start Assessment and Home Visitation Services in West Lane County for the period June 3, 1998 to June 30, 1999 for the amount of \$25,500.00.

B. Alternatives/Options

1. Accept the recommendation of the selection committee, adopt the Order, and award the contracts in the amount of \$14,400.00 to Birth to Three and of \$25,500.00 to Siuslaw Community Connection for rural Healthy Start Services; and authorize the CAO to execute the contracts and reduce Lane County Healthy Start staff by 1 FTE, eliminating 1 vacant position.
2. Reject the Order and reopen the RFP process.
3. Reject the Order and return to the department for further development.

C. Recommendation

Option 1: Adopt the Order.

IV. IMPLILMENTATION/TIMING

Upon approval of the motion, the Department will complete the contracting process and submit the contract to the County Administrative Officer for execution.

V. ATTACHMENTS

Board Order
Letters of Recommendation from Family Support Workers
Letters regarding notification of AFSCME Local 2831
Notice of Request for Letters of Interest
Notice of Request for Proposals
Selection Committee Matrix Summaries

Copies of the Requests for Proposal, the recommended proposal from Birth to Three and Siuslaw Community Connection; and the report of the Implementor's Group are available for examination in the Administrative Supervisor's office.

From: Kristina Benz
To: Patricia Rogers
Subject: Rural County Family Support Work
Date: 25 July, 1997

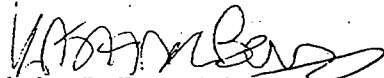
To Patricia Rogers,

As the 1997 year continues for the Healthy Start Program, it has become increasingly evident that the Family Support Worker position for the Oakridge community is facing great challenges. As it has been, visits are carried out in Oakridge via weekly commutes from Eugene to the Oakridge area. This alone is a time consuming task which results not only in time away from working with families but in a less cost effective means of home visiting.

Furthermore, there has been a lack of connection to the community and its resources as there is both an issue of limited time and of unfamiliarity with the area. In order to satisfy the home visiting component for outlying areas of the county, then, it seems that the position for a Family Support Worker in the Oakridge area could be better served by someone from within the community rather than from outside of it.

I am asking for your support for a rural Family Support Worker Position to be contracted out so that we may serve the families in need of service throughout the county in the most productive, cost effective, and reasonable manner. To improve the efficacy of our services to such communities is vital to our program and our status within the county.

Sincerely,


Kristina L. Benz, FSW

July 2, 1997

BOOK 160 PAGE 1430

To: Patricia Rogers
From: Michele Laing
Subject: Rural County Family Support Work

Dear Pat,

It has become increasingly evident that the Family Support Worker position for all western Lane County is facing great challenges. Visits are carried out by weekly commutes from Eugene to Florence and surrounding areas. These areas include Deadwood, Swiss Home, Blachley, the coast from Reedsport to Ten Mile, and up the north fork of the Siuslaw River. This is a time consuming commute which results in lost direct service time.

The Healthy Start Program would be better served if this position was contracted out to an agency within the service area. I believe this would best serve the families, be more time efficient and cost effective.

Thank you for your consideration.

Sincerely,

A handwritten signature in cursive script that reads "Michele Laing". The signature is written in dark ink and is positioned above the printed name.

Michele Laing

RECEIVED JAN 26 1998

BOOK 160 PAGE 1431

January 22, 1998

Twyla Armstrong, Acting President
AFSCME Local 2831
1174 Gateway Loop, Suite 112
Springfield, OR 97477

Dear Twyla:

Healthy Start is considering contracting with a local provider for the East and West Lane Healthy Start Services. This is consistent with the direction of the Community Advisory Board in that certain County positions would be contracted to local area individuals as positions become available through attrition.

We currently have an opening in the East and West Lane Healthy Start Program. It is our intent to advertise for letters of interest with the hope of starting the program no later than April 1, 1998.

In accordance with the labor agreement, if you do not contact us within fourteen days of the date of this letter requesting discussion of this matter, it is the intent of Healthy Start to proceed.

Thank you for your cooperation in this matter.

Sincerely,



Ruth Larson
Employee Relations & Benefits Manager

RL:gs

cc: Twyla Armstrong
Pam Strimling
Kurt Wilcox



BOOK 160 PAGE 1432

March 3, 1998

Pam Strimling
Commission on Children & Families

Re: Contracting Out

Dear Pam:

I did not receive a response to our January 22, 1998 letter to AFSCME regarding Healthy Start considering contracting with a local provider for the East and West Lane Healthy Start Services. At this time you may proceed with the plan to contract.

Sincerely,

Ruth Larson
Employee Relations & Benefits Manager

RL/la

cc: Pat Riggs-Henson
Kurt Willcox

Affidavit of Publication

STATE OF OREGON }
COUNTY OF LANE } ss.

REQUEST FOR LETTERS OF INTEREST Healthy Start Assessment and Support Services West Lane County

West Lane County Healthy Start is accepting Letters of Interest (LOI) to provide Healthy Start assessment and support services in the West Lane County area. Services and support will be provided to families in Florence, Glenada, Dune City, Mapleton, Tide, Swisshome, Deadwood, Greenleaf, Triangle Lake, Blachly, Horton, and Walton and the surrounding area.

Applicants should have proven experience working with parents and children, a background in childhood development, experience in home visitation, qualification and experience in assessment of risk factors that predispose to child maltreatment, the expertise and ability to teach parenting, and the proven capacity to relate in a non-judgement manner with a diverse population. Contracts will be awarded for the 15 month period April 1, 1998 through June 30, 1999.

LOIs must be received by 5:00pm on Friday, February 6, 1998. FAXs must be received at (541)682-7494 no later than 5:00pm Friday, February 6, 1998. LOIs should be submitted to P.K. Strimling, Lane County Healthy Start, 125 E. 8th Avenue, Eugene, Oregon 97401.

Publication dates: January 28, 1998

I, ROBERT SERRA, being first duly sworn, depose and say that I am the editor, business manager, of The Siuslaw News, a newspaper of general circulation, as defined by ORS 193.010 and 193.360; published at Florence in the aforesaid county and state; that I know from my personal knowledge that the NOTICE, NOTICE OF REQUEST FOR LETTERS OF INTEREST TO PROVIDE ASSESSMENT AND SUPPORT SERVICES.

a printed copy of which is hereto annexed, was published in the entire issue of said newspaper for (1) ONE times successive and consecutive weeks in the following issues, (here set forth dates of issues in which the same was published): JANUARY 28, 1998

BOOK 160 PAGE 1433

Robert Serra

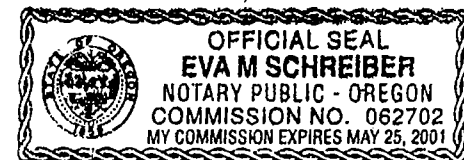
Subscribed and sworn to before me this 28th day

of JANUARY 1998

Eva M Schreiber

Notary Public of Oregon

(My commission expires May 25, 2001)



GUARD PUBLISHING COMPANY

P. O. BOX 10188 PHONE (541) 485-1234
EUGENE, OREGON 97440

Legal Notice 21770

BOOK 160 PAGE 1434

Legal Notice Advertising

RECEIVED MAR 17 1998

- LANE CO. DEPT. OF CHILDREN & FAM.
HEALTHY START, PAM STRIMLING
- 125 EAST 8TH AVE.
EUGENE, OR 97401

- Tearsheet Notice
- Duplicate Affidavit

AFFIDAVIT OF PUBLICATION

STATE OF OREGON,)
COUNTY OF LANE,) ss.

RHONDA K. FABRETH

I, Rhonda K. Fabreth,
being first duly affirmed, depose and say that I am the Advertising
Manager, or his principal clerk, of the Eugene Register-Guard, a
newspaper of general circulation as defined in ORS 193.010 and
193.020; published at Eugene in the aforesaid county and state;
that the REQUEST FOR PROPOSALS

a printed copy of which is hereto annexed, was published in the
entire issue of said newspaper for ONE successive and
consecutive DAY in the following issues:

MARCH 8, 1998

NOTICE

The Lane County Department of Children and Families is seeking respondents to a Request for Proposals from experienced community organizations to work in partnership with Lane County to provide Healthy Start Services for first time parents in West Lane County. The contract period will be April 1, 1998 through June 30, 1999. Request for Proposals will be available at the address below on March 9, 1998. The Management and Program Qualifications submissions are due no later than 12:00 noon on March 20, 1998 at which time they will be publicly opened. Proposals may be rejected for not complying with all the prescribed public bidding procedures and requirements listed in the application packet. Proposals may be rejected for good cause upon a finding that it is in the public interest to do so. Proposals must include a statement indicating whether or not the proposer is a "resident bidder" as defined in ORS 279.029. Respondent must meet applicable Oregon Administrative Rules and must provide insurance coverage as required. The Request for Proposals can be picked up at the Department of Children and Families, Lane County Public Service Building, 125 E. 8th Ave., Eugene, OR 97401. For further information contact Pam Strimling at 682-4670. Lane County is an equal opportunity employer. Appropriate accommodations can be made upon notice for individuals with disabilities who wish to respond.

No. 21770 — March 8, 1998.

Rhonda K. Fabreth

Subscribed and affirmed to before me this 3/16/98

Debbie Buzalsky
Notary Public of Oregon



My Commission Expires: 8-29-98

Legal Notice Advertising

RECEIVED FEB 10 1998

BOOK 160 PAGE 1435

- LANE COUNTY HEALTHY START
- ATTN: PAM STRIMLING
- 125 EAST 8TH AVE.
- EUGENE, OR 97401

- Tearsheet Notice
- Duplicate Affidavit
-

AFFIDAVIT OF PUBLICATION

STATE OF OREGON, }
COUNTY OF LANE, } ss.

I, RHONDA K. FABRETH,
being first duly affirmed, depose and say that I am the Advertising
Manager, or his principal clerk, of the Eugene Register-Guard, a
newspaper of general circulation as defined in ORS 193.010 and
193.020; published at Eugene in the aforesaid county and state;
that the

REQUEST FOR LETTERS
a printed copy of which is hereto annexed, was published in the
entire issue of said newspaper for ONE successive and
consecutive DAY in the following issues:

FEBRUARY 1, 1998

REQUEST FOR LETTERS OF INTEREST
Healthy Start Support Services
EAST Lane County
 Lane County Healthy Start is accepting Letters of Interest (LOI) to provide Healthy Start support services in the East Lane County area. Services and support will be provided to families in Fall Creek, Lowell, Dexter, Westfir, Oakridge, Waltherville, Deerhorn, Leaburg, Vida, Nimrod, Fin Rock, Blue River, Rainbow, and McKenzie Bridge and the surrounding areas. Applicants should have proven experience working with parents and children, a background in childhood development, experience in home visitation, qualification and experience in assessment of risk factors that predispose to child maltreatment, the expertise and ability to teach parenting, and the proven capacity to relate in a non-judgmental manner with a diverse population. Contracts will be awarded for the 15-month period April 1, 1998 through June 30, 1999. LOIs must be received by 5:00 p.m. on Friday, February 6, 1998. FAXs must be received at (541) 682-7494 no later than 5:00 p.m., Friday, February 6, 1998. LOIs should be submitted to P. K. Strimling, Lane County Healthy Start, 125 E. 8th Avenue, Eugene, Oregon.
 No. 21609 - February 1, 1998.

Rhonda K. Fabreth

Subscribed and affirmed to before me this 2/9/98

Debbie Buzalsky
Notary Public of Oregon



My Commission Expires: 8-29-98

AFFIDAVIT

GUARD PUBLISHING COMPANY

P. O. BOX 10188 PHONE (541) 485-1234
EUGENE, OREGON 97440

Legal Notice **21608**

Legal Notice Advertising

RECEIVED FEB 10 1998

BOOK **160** PAGE **1436**

- LANE COUNTY HEALTHY START
- ATTN: PAM STRIMLING
- 125 EAST 8TH AVE.
- EUGENE, OR 97401

- Tearsheet Notice
- Duplicate Affidavit
-

AFFIDAVIT OF PUBLICATION

STATE OF OREGON,)
COUNTY OF LANE,) ss.

I, RHONDA K. FABRETH,
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that the

REQUEST FOR LETTERS

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consecutive DAY in the following issues:

FEBRUARY 1, 1998

REQUEST FOR LETTERS OF INTEREST

Healthy Start Assessment
and Support Services
West Lane County

Lane County Healthy Start is
accepting Letters of Interest (LOI)
to provide Healthy Start assess-
ment and support services in the
West Lane County area. Services
and support will be provided to
families in Florence, Glenada,
Dune City, Mapleton, Tide, Swiss-
home, Deadwood, Greenleaf, Tri-
angle Lake, Blachly, Horton, and
Walton and the surrounding area.

Applicants should have proven
experience working with parents
and children, a background in
childhood development, experi-
ence in home visitation, qualifica-
tion and experience in assess-
ment of risk factors that predis-
pose to child maltreatment, the
expertise and ability to teach
parenting, and the proven capacity
to relate in a non-judgmental man-
ner with a diverse population.
Contracts will be awarded for the
15-month period April 1, 1998
through June 30, 1999.

LOIs must be received by 5:00
p.m. on Friday, February 6, 1998.
FAXs must be received at (541)
682-7494 no later than 5:00 p.m.,
Friday, February 6, 1998. LOIs
should be submitted to P. K.
Strimling, Lane County Healthy
Start, 125 E. 8th Avenue, Eugene,
Oregon 97401.

No. 21608 - February 1, 1998.

Subscribed and affirmed to before me this 2/9/98

Debbie Buzalsky
Notary Public of Oregon



My Commission Expires: 8-29-98

AFFIDAVIT

BOOK **160** PAGE **1437**
 LANE COUNTY
 HEALTHY START
 PROPOSAL EVALUATION
 MATRIX SUMMARY

| West Lane Proposers | 1 | 2 | 3 | 4 |
|--------------------------------|-------------|---|---|---|
| Management Section | | | | |
| Transmittal letter | yes | | | |
| Power to Contract | yes | | | |
| ADA Compliance | 60 | | | |
| Management Capability | 167 | | | |
| Fiscal Capability | 180 | | | |
| Agency Suitability | 93 | | | |
| Leveraging | 53 | | | |
| Management Total Score | 553 | | | |
| Program Section | | | | |
| Community Connection | 113 | | | |
| Knowledge of Risk Factors | 107 | | | |
| Screening and Collaboration | 113 | | | |
| Knowledge of Home Visiting | 113 | | | |
| Home Visiting Capacity | 107 | | | |
| Knowledge of Child Development | 107 | | | |
| Capacity to Implement Program | 107 | | | |
| Recordkeeping Ability | 120 | | | |
| Understanding of Outcomes | 100 | | | |
| Supervision and Training | 87 | | | |
| Program Total Score | 1074 | | | |
| Total Evaluation Score | 1627 | | | |
| West Lane Proposers | | | | |
| 1 Siuslaw Community Connection | | | | |
| 2 | | | | |
| 3 | | | | |
| 4 | | | | |

BOOK 160 PAGE 1438
LANE COUNTY
HEALTHY START
PROPOSAL EVALUATION
MATRIX SUMMARY

| Siuslaw Community Connection | poss. points | 1st reviewer | 2nd reviewer | 3rd reviewer | average |
|--------------------------------|--------------|--------------|--------------|--------------|-------------|
| Management Section | | | | | |
| Transmittal letter | yes/no | yes | yes | yes | yes |
| Power to Contract | yes/no | yes | yes | yes | yes |
| ADA Compliance | 60 | 60 | 60 | 60 | 60 |
| Management Capability | 180 | 180 | 140 | 180 | 167 |
| Fiscal Capability | 180 | 180 | 180 | 180 | 180 |
| Agency Suitability | 120 | 120 | 80 | 80 | 93 |
| Leveraging | 60 | 60 | 40 | 60 | 53 |
| Management Total Score | 600 | 600 | 500 | 560 | 553 |
| Program Section | | | | | |
| Community Connection | 120 | 120 | 100 | 120 | 113 |
| Knowledge of Risk Factors | 120 | 120 | 80 | 120 | 107 |
| Screening and Collaboration | 120 | 120 | 100 | 120 | 113 |
| Knowledge of Home Visiting | 120 | 120 | 100 | 120 | 113 |
| Home Visiting Capacity | 120 | 120 | 80 | 120 | 107 |
| Knowledge of Child Development | 120 | 120 | 80 | 120 | 107 |
| Capacity to Implement Program | 120 | 120 | 80 | 120 | 107 |
| Recordkeeping Ability | 120 | 120 | 120 | 120 | 120 |
| Understanding of Outcomes | 120 | 120 | 60 | 120 | 100 |
| Supervision and Training | 120 | 100 | 100 | 60 | 87 |
| Program Total Score | 1200 | 1180 | 900 | 1140 | 1074 |
| Total Evaluation Score | 1800 | 1780 | 1400 | 1700 | 1627 |
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LANE COUNTY
HEALTHY START
PROPOSAL EVALUATION
MATRIX SUMMARY

| East Lane Proposers | 1 | 2 | 3 | 4 |
|--------------------------------|-------------|---|---|---|
| Management Section | | | | |
| Transmittal letter | yes | | | |
| Power to Contract | yes | | | |
| ADA Compliance | 60 | | | |
| Management Capability | 180 | | | |
| Fiscal Capability | 180 | | | |
| Agency Suitability | 120 | | | |
| Leveraging | 60 | | | |
| Management Total Score | 600 | | | |
| Program Section | | | | |
| Community Connection | 113 | | | |
| Knowledge of Risk Factors | 120 | | | |
| Screening and Collaboration | 120 | | | |
| Knowledge of Home Visiting | 120 | | | |
| Home Visiting Capacity | 120 | | | |
| Knowledge of Child Development | 120 | | | |
| Capacity to Implement Program | 120 | | | |
| Recordkeeping Ability | 120 | | | |
| Understanding of Outcomes | 113 | | | |
| Supervision and Training | 120 | | | |
| Program Total Score | 1186 | | | |
| Total Evaluation Score | 1786 | | | |
| East Lane Proposers | | | | |
| 1 Birth to Three | | | | |
| 2 | | | | |
| 3 | | | | |
| 4 | | | | |

| Birth to Three | poss. points | 1st reviewer | 2nd reviewer | 3rd reviewer | average |
|--------------------------------|--------------|--------------|--------------|--------------|-------------|
| Management Section | | | | | |
| Transmittal letter | yes/no | yes | yes | yes | yes |
| Power to Contract | yes/no | yes | yes | yes | yes |
| ADA Compliance | 60 | 60 | 60 | 60 | 60 |
| Management Capability | 180 | 180 | 180 | 180 | 180 |
| Fiscal Capability | 180 | 180 | 180 | 180 | 180 |
| Agency Suitability | 120 | 120 | 120 | 120 | 120 |
| Leveraging | 60 | 60 | 60 | 60 | 60 |
| Management Total Score | 600 | 600 | 600 | 600 | 600 |
| Program Section | | | | | |
| Community Connection | 120 | 120 | 100 | 120 | 113 |
| Knowledge of Risk Factors | 120 | 120 | 120 | 120 | 120 |
| Screening and Collaboration | 120 | 120 | 120 | 120 | 120 |
| Knowledge of Home Visiting | 120 | 120 | 120 | 120 | 120 |
| Home Visiting Capacity | 120 | 120 | 120 | 120 | 120 |
| Knowledge of Child Development | 120 | 120 | 120 | 120 | 120 |
| Capacity to Implement Program | 120 | 120 | 120 | 120 | 120 |
| Recordkeeping Ability | 120 | 120 | 120 | 120 | 120 |
| Understanding of Outcomes | 120 | 120 | 100 | 120 | 113 |
| Supervision and Training | 120 | 120 | 120 | 120 | 120 |
| Program Total Score | 1200 | 1200 | 1160 | 1200 | 1186 |
| Total Evaluation Score | 1800 | 1800 | 1760 | 1800 | 1786 |
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